

JCMO AREA HOMES

FOR SALE



Visit [JCMOAreaHomes.com](https://www.JCMOAreaHomes.com) to view full home details or to get in touch - our award winning team is here to help!

The National Association of Realtors released the annual Home Buyer Trends compiled from 2020. See if JC area follows along these same lines on page 4!

McMICHAEL 
Team



Thanks so much for taking the time to look through our magazine. The Kristina & Scott's MCMICHAEL TEAM does everything it takes to get your home sold, which is why we started this magazine! There are a lot of people looking at magazines while waiting at doctor's offices, dentists, hospitals, hair salons, accountants, gas stations, grocery stores, etc. We make sure these magazines are all over town. Plus, we mail them to residents of the Jefferson City area each month.

We just do more than most Realtors! We post our listings in 2 Multiple Listing Services (Jefferson City and Columbia). Our listings are on all JC and Columbia Realtor's websites, plus

our own and all the national ones, too. We use various social media techniques to get our listings noticed. Check out our Virtual Tours as they are top notch. We use the latest camera equipment to gain just the right look for your home. We even use our drone for the special shots no one else can get!

Not sure what to do to get your home read? We stage too, and at no additional cost. The McMichael Team just wants your home to sell and sell quickly.

"It's just us helping just you." Want to know more? Text us at (573) 690-2075 and we will send our Seller's Guide, which is all about us, right to your phone. Talk soon!



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 170 West Simon Blvd
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 Bus: 573-896-9122
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 www.loribranch.com

With your new home comes new responsibilities – like protecting your new investment with the right amount of homeowners insurance. That's where I can help.

Like a good neighbor, State Farm is there.[®]

CALL ME TODAY.





170

Lindenwood Place

Under Contract

This new build is really something and when you enter, you will see just what I mean. The grandness of this home will get an "awwwwe" as you enter the great room which features a long fireplace encased in rock. The kitchen has trendy white cabinetry with oak countertops kissed with rich epoxy finish plus center island for extra counter space. The main level has 3 bedrooms where the master has an oversized tiled shower which is stunning. The split bedrooms share a 2nd bathroom - Jack-n-Jill. The finished down with 4th bedroom and 3rd bathroom are ready for guests to come visit. A garage down+additional workshop/storage is plenty of room. The covered deck off the back is where you will enjoy your morning coffee. This craftsman style home is going to be your last showing...you'll see!



\$379K



Holts Summit



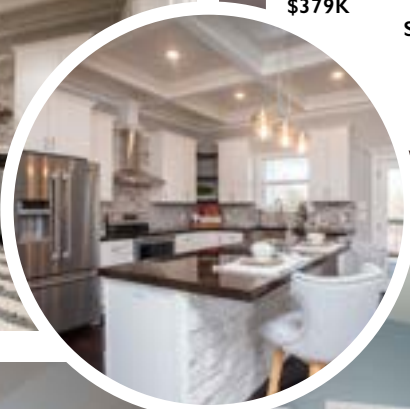
4



3



3,624



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SOME PRETTY AWESOME

FUN FACTS AND STATISTICS

The National Association of Realtors compiles a Profile of Home Buyers and Sellers which is a wonderful snapshot of what the market has been through in the last year and where it might be headed next. In 2020, the survey contained 131 questions asked of Home Buyers and Sellers from July 2019 to June 2020. There is no doubt that this past year has been interesting and when you throw some of these statistics into play, it's worth paying attention to!

89%

OF SELLERS USED AN AGENT TO
SELL THEIR HOME

A HISTORIC HIGH!



8%

OF RECENT SALES WERE
FOR SALE BY OWNER

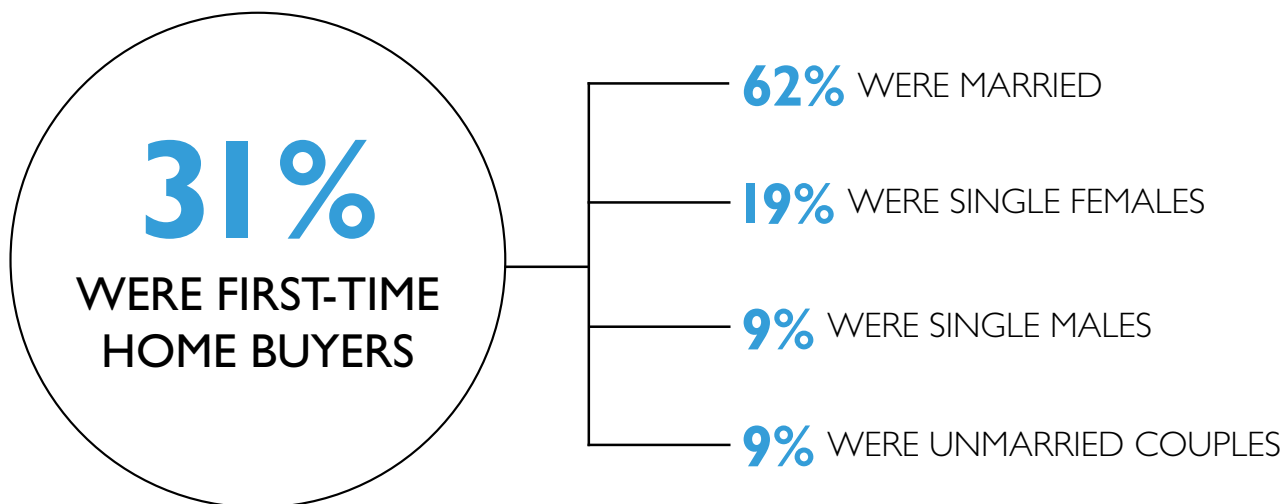
*(this remains close to the lowest share recorded
since this report started in 1981)*

The top reason for sellers to sell their home **BEFORE COVID** hit was because they wanted to be closer to friends and family.

The top reason for sellers to sell their home **AFTER COVID** hit were more likely to report it was because their home was too small!

**DID YOU
KNOW?**

HOME BUYERS



A primary residence is one of the largest financial transitions a home buyer will ever make. Tenure in the home remained at a high of 10 years this year. Historically, tenure in the home has been six to seven years.

88%
USED AN AGENT TO BUY A HOME

18%
WERE VETERANS

2%
WERE ACTIVE-DUTY SERVICE MEMBERS

THE HOME SEARCH

91% FOUND THAT THEIR REAL ESTATE AGENT HAD SOME USEFUL INFORMATION.

50% OF SEARCHES WERE DONE ON A DESKTOP OR LAPTOP AND 50% WERE DONE ON A MOBILE DEVICE.

Buyers typically searched for 8 weeks and looked at an average of 9 homes.





HOME'S PURCHASED

.....



15%

Purchased a brand new home

85%



Purchased a previously-owned home



88%

Purchased their home through a real estate agent or broker

53%



Used an agent that was referred to them by a friend, neighbor, relative or was an agent that they used in the past

- The average distance between the home that recent buyers purchased and the home that they moved from was only 15 miles.
- Having an agent to help buyers find the right home was what buyers wanted most when choosing an agent at 51%!

Together we can do this!
We're going to be with you every step of the way.



*On the spot and without hesitation we will
give you the name and numbers of our last 3 clients!*



MYSTIC BLUFFS

E. Simon Boulevard



Lot 1:

Diverse acreage with woods plus grassland. Beautiful setting with a trail to the rock-bottom creek. Deer cross daily! Place your custom home in the middle of the grassy ridge by the oak tree or wind back to the woods for a backyard with a view of the woods and creek.

Lot 2:

This one is my absolute favorite! The long ridge winds through grassland to a pinnacle where 3 creeks meet and you are overlooking the creeks from a blufftop setting. What a setting for your dream home. The ridge is long with the machine shed from the old farm on this part. Just gorgeous!

Lot 3:

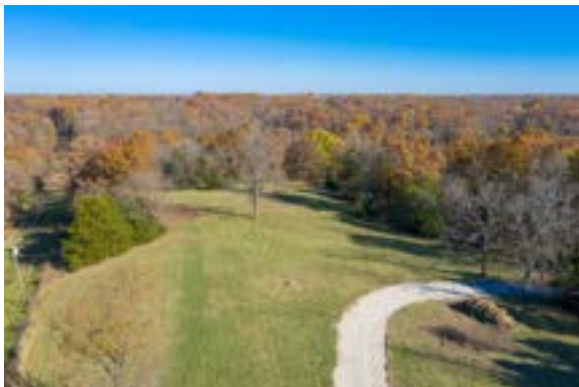
Wind through the woods as this land starts on the left hand side and wraps around to a grassland clearing where your dream home could be placed in the woods or to the front clearing. This land is long as your drive around the full side and then to reach the front. Really cool!

Lot 4:

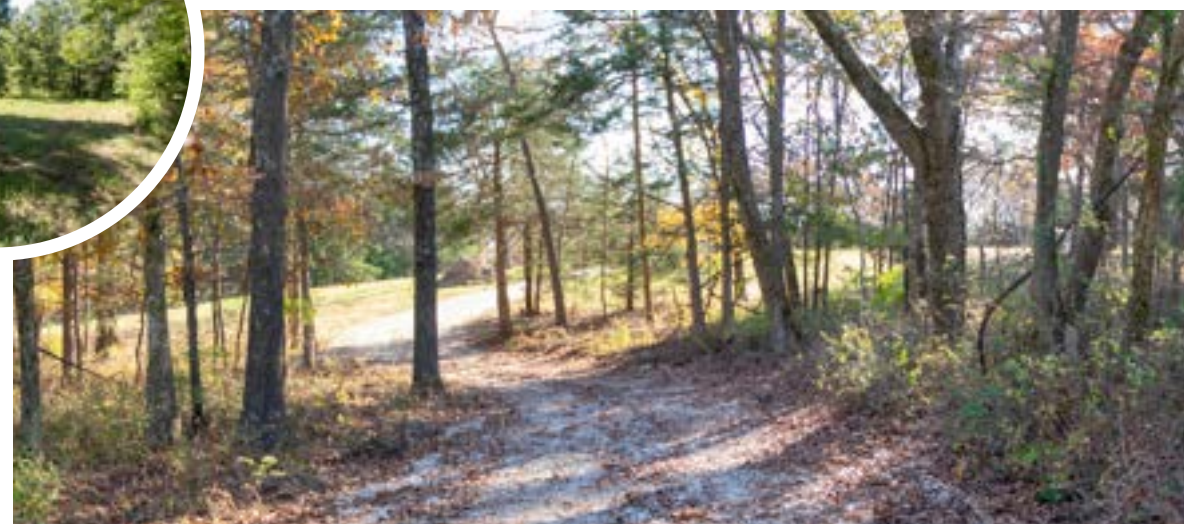
This long ridge starts at a clearing and winds back into the woods for a private drive just setting the stage to showcase a home. This backdrop is one to fall in love with and leads back to the main creek with a creek along the side. This ridge is where our favorite trail ends. Gavin and I worked to get from Lot 5. Up the gradual bluff to the open ridge on Lot 4.

Lot 5:

Start at the old oak tree and follow my trail. This piece of land is Randy's favorite. Placed to the back of the farm, there is plenty of grassland and woods. Our trail leads down to the creek where Payten likes to play. Gradual rocks form a ledge to guide you along our path where you will run into Lot 4. This is the most gradual way to get to back creeks. The trail just winds back and forth. Come hop on one of our 4-wheelers and let's go look.



— Lots 1-5 —
Mystic Bluffs
Highway 54E to State Road OO/AA Exit at Holts Summit. Right onto E. Simon Blvd. Follow blacktop all the way to where it ends. Also can GPS 601 E Simon and that will get you to the old farm house beside the land for sale.



CALL (573) 690-7268 TO SCHEDULE A SHOWING



SPARKLING
New Builds

19

Shelton Drive

This split bedroom design with open floor plan is the newest home in Serenity Subdivision. When entering, the spacious living room will flow into the kitchen/dining combo where you will gather for your morning coffee. Enjoy the kitchen with optimal cooking space, a breakfast bar, granite countertops, and ample custom cabinets. Off the kitchen, you'll be able to sit in the outdoors on the covered patio. The master bedroom will feature decorative tray ceilings, two walk-in closets, plus a master bath with double vanity sinks. In the second bedroom you will enjoy a bay window perfect for nature watching. Enjoy evening strolls or walking your pet on this quiet cul-de-sac with sidewalks & lighting.



\$236K



Holts
Summit



3



2



1,570

115

Shelton Drive

Sold



\$213K



Holts
Summit



3



2



1,501

This split bedroom design with open floor plan is the newest home in Serenity Subdivision. When entering, the spacious living room will flow into the kitchen/dining combo where you will gather for your morning coffee. Enjoy the kitchen with optimal cooking space, a breakfast bar, granite countertops, and ample custom cabinets. Off the kitchen, you'll be able to sit in the outdoors on the covered patio. The master bedroom will feature decorative tray ceilings, two walk-in closets, plus a master bath with double vanity sinks. The two-car garage joins the laundry room on this one-level home. All electric with an energy efficient heat pump for added savings. Enjoy evening strolls or walking your pet on this quiet cul-de-sac with sidewalks & lighting.

CALL (573) 690-7268 TO SCHEDULE A SHOWING

216

Glenwood Drive

Sold

From first glance, the brick covering the front of the home gives it a bold and satisfying look. Upon entering this open floor plan, you'll notice the spacious living room flowing into the kitchen/dining combo where you will gather for your morning coffee. Enjoy the kitchen with optimal cooking space, an island, and ample custom cabinets. You'll be able to sit on the covered patio and enjoy your level backyard. The master bedroom will feature a decorative tray ceiling, a walk-in closet, plus a master bath with double sinks in the vanity. This home also has a separate laundry room as well as a 2-car garage. An energy efficient heat pump is included in this all electric home for added savings. Enjoy evening strolls or walking your pet along this well established neighborhood in New Bloomfield.



224

Glenwood Drive

Under Contract

From first glance, the brick covering the front of the home gives it a bold and satisfying look. Upon entering this open floor plan, you'll notice the spacious living room flowing into the kitchen/dining combo where you will gather for your morning coffee. Enjoy the kitchen with optimal cooking space, an island, and ample custom cabinets. You'll be able to sit on the covered patio and enjoy your level backyard. The master bedroom will feature a walk-in closet, plus a master bath with double sinks in the vanity. This home also has a separate laundry room as well as a 2-car garage. Enjoy evening strolls or walking your pet along this well established neighborhood in New Bloomfield.



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165

Mars Street

You will appreciate this wonderful main living, split bedroom floor plan that welcomes you with updated neutral paint colors and plenty of natural light. The sizeable living room features a cathedral ceiling that opens into a nice dining area well suited for all of your gatherings. The dining area's large sliding glass door offers an abundance of natural light and a wonderful view into a backyard destined for all of your outdoor needs. You will be impressed with classic cabinets in this kitchen equipped with stainless steel appliances, can lighting and a pantry for all of your cooking staples. Relax in the master suite that features a coffered-ceiling, walk-in closet and master bath with double vanity. Come see this home for yourself before it is too late!



\$175K



Holts
Summit



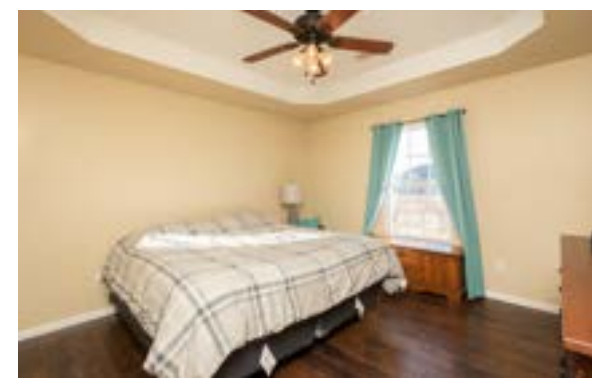
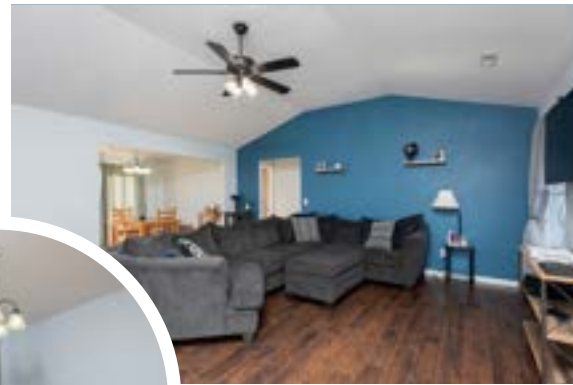
3



2



1,350





1204
Autumn Ridge Drive

Condo with a million dollar view of Jefferson City. When you come inside see the touches of wallpaper & crown molding with an open living room. The kitchen has a breakfast bar and dining room combo. The loft area could be used for office, study or an exercise room and a great attic storage area.



\$110K



Holts
Summit



2



2



1,518





110 Main Street

This one-of-a-kind building has been in the heart of Bonnots Mill since the late 1800's. A block from the Osage River access + train tracks, history is certainly here. Built as the General Store (which was operating years ago) and across from the historic bank, feed store and downtown buildings, this old building has seen the test-of-time. As the world around it changed, this old glory stood as the center of this bed-&- breakfast town. The small town just needs someone energetic to appreciate the old buildings and save the Main Street area. Having 2 tiered front porches, spanning the whole building, plus a 3-BR apartment on the 2nd story. Having a rear entrance, a business can be run on the main level while living above. 2 garages are along the side + an office for another business.



\$50K



Bonnots Mill



3



2



1,824

390

Edwards Drive

Sold

This home is just stunning! When entering, you will notice how this home has been cared for w/ updated colors & attention to detail everywhere. The 4 bedroom, 3 bath home has so much to offer w/ an open floor plan for gathering around, to a stylish kitchen w/ dark toned birch cabinetry that wraps around 3 walls & extends to an attached bar area. The family room has an intricate ceiling design followed by the joining dining room. Morning coffee can be enjoyed on the back, screened-in porch w/ fenced level yard just ready for Spot to play. The master bedroom has a private bathroom w/ double sinks and shower. Downstairs a family room makes the perfect getaway spot to watch movies & hang out plus a 4th bedroom + 3rd bathroom. The garage has a storage area and wired for 220. Come see this one.



\$242.5K



Holts Summit



4



3



2,150

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1819

Pinnacle Point

Spacious, one level townhome overlooking a scenic view of the MO River corridor. This sought after view will be appreciated when you enter the 3 bed 2 bath townhome. The open floor plan brings the kitchen and living room together with stylish white cabinetry. Just off the kitchen, you will unwind in the evening while watching the lit up views of the city from the covered deck. The master suite has a jetted tub along with a separate shower & walk in closet. The 3rd bedroom just off the living room would be ideal for an office or hobby room as it has double doors that opens into main area. This home has a one car garage & the roof was updated in 2018. Located across the river, on a bluff, beside the Canterbury Hill Winery makes this a wonderful place to watch the seasons change.



\$189.9K



Holts Summit



3



2



1,690



CALL (573) 690-7268 TO SCHEDULE A SHOWING



1821 Pinnacle Point

Spacious, one level townhome overlooking a scenic view of the MO River corridor. This sought after view will be appreciated when you enter the 3 bed 2 bath townhome. The open floor plan brings the kitchen and living room together with stylish white cabinetry. Just off the kitchen, you will unwind in the evening while watching the lit up views of the city, from the covered deck. The master suite has a jetted tub along with a separate shower & walk in closet. The 3rd bedroom just off the living room would be ideal for an office or hobby room as it has double doors that opens into main area. This home has a one car garage & the roof was updated in 2018. Located across the river, on a bluff, beside the Canterbury Hill Winery makes this a wonderful place to watch the seasons change.



\$189.9K



Holts
Summit



3



2



1,690



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15,000
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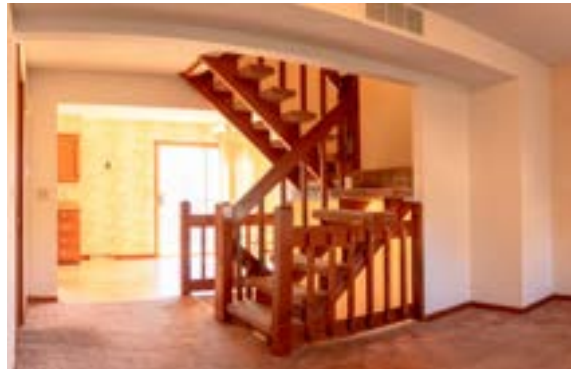
211
Woodward Lane

Under Contract

Nestled in the woods with a lake view, this home is the perfect retreat to make your new home. When entering you will be awed by the vaulted ceilings and hardwood floors though out. Formal Kitchen flows into the Chef's Kitchen with island, and newer stainless appliances, overlooks the picturesque park like yard bordered by mature trees. The Master Suite is a retreat with a luxurious jacuzzi tub and entry into an all seasons room that overlooks the backyard. Downstairs you will be the ultimate entertainer with the family room and wet bar. The outdoors has an expansive up/lower decks/gazebo makes for the perfect setting to entertain or watch nature & the beautiful blooming trees.

				
\$297K	Jefferson City	5	3	3,951

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2431

Beasley Court A

This centrally located condo is close to everything and nestled right off Ellis Blvd/Tanner Bridge Road on a quite cul-de-sac. Backing up to Lorenzo Greene Drive, this 3 bedroom, 3 bath home +office is the ideal place to call home. When you enter, the 2 story home has more room than expected with 1503 square feet of finished living space. The main level has an open floor plan that leads to living room, kitchen and back deck. The upstairs has 3 bedroom 1 bath with the down having an office (with closet) & second full bath. The family room is the place where everyone will gather around the wood stove with the decorative brick & metal mantel surrounding the furnace. Walk right out onto the patio with a spacious yard on this corner lot that has a sidewalk that leads to the front of the condo.



\$89.9K



Jefferson
City



3



3



1,503

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- Darla Stegeman
2nd VP,
Mortgage Lending

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BUILD IT
Lots Land

Legacy Estates
 Lots 1-29 \$29,900
 1 Story Houses: Min. 1,450 sq. ft. on Main
 Split Level: Min. 1,500 sq. ft. total floor space (900 on main)

Future Development

Future Development

Future Development

(Formerly) **Renn's Lake Place**

Lots 31-76 \$24,900



3 Highway C
Prairie Estates

Greenwood Hills

Fulton 6 Acres \$45K

Fulton – Only a few lots left!

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Looking to Build on Acreage?

You won't find land like this anywhere else! Beautiful acreage ranging from 20k - 252k. Pick your ideal buying spot. Don't miss out on this gorgeous land!

Just off of AA, you'll find spacious tracts of land off of Kayla Lane, Deder Drive, County Road 4044, and Case Avenue. Utilities are available – a true blank slate! Call the McMichael Team, today! (573)-896-9991.






CALL (573) 690-7268 TO SCHEDULE A SHOWING



1

Eglin Drive

This 107+/- acre tract of land, in the heart of Holts Summit, has many possibilities. The acreage is situated just outside the city limits and could be used for recreation or a hobby farm. Build your perfect home on this gorgeous acreage! This scenic land features a diverse topography and is abundant with wildlife. Water and electric are at the entrance. This land has no restrictions. Any interested party will not to contact the City of Holts Summit about joining onto a city road. Price is \$8,000/Acre. Show with appointment only.

		
\$8K/Acre;	Holts	+/- 107
\$856K Total	Summit	Acres



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“Your home, your business, your land, we make it easier. To us, quality service means meeting all your needs in a real estate transaction and exceeding your expectations. Our wealth of knowledge allows us to provide our clients with the highest level of service and provide creative solutions to problems that can arise during the closing process.”



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Once it hits the market, we'll get your home in front of the right audiences through our hyper-local print publications + social media.



STYLISH HOME STAGING

We have the tips, tricks, and – most importantly – inventory to help you increase your home's value... and this service is included!



PROFESSIONAL PHOTOGRAPHY

We'll make sure the photographs of your home live up to the real thing using our cameras, drones, and editing software!



AWARD-WINNING SERVICE

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It's Just Us. Helping Just you.

...and we're raising a daughter (and now baby chicks) too!

Our little girl, Payten, has been waiting and watching every other day for Orscheln to get their baby chicks. Scott took Payten into Orscheln at the beginning of January when the nice lady that works there gave her an official Orscheln Chick Book. This book is filled with all the different kinds of chicks they have coming in. Payten was so excited, she had even been taking that book to school and circling all the chicks she was going to get.

This all started with that farmhouse we bought where Mystic Bluffs Development is going in. It had a pretty big chicken coop and Payten has been begging for these chickens since last summer!

Two weeks ago, when I picked her up from school, I could see Payten in line as she was starting to cry. One of the teachers walked up, talked to her and gave her a hug while she was waiting to be dismissed to the cars. I was so anxious waiting for her to get into the car, because I needed to know what was going on with my little girl. When she got in, she wouldn't tell me what was wrong and I told her I was going to have to pull the car out of line to figure out what was going on with her before we

left school. She held up her Orscheln's Chick Book and told me a little boy wanted to look at it and it accidentally got ripped. I cannot believe all of the crying was over that, but getting these chicks has for some reason been such a big deal to my girl.

Last week I was along for their bi-weekly check and outside there was a sign, "Chick Days!". Payten started running all the way back to where they had been setting up the cages. You could already hear the baby chicks long before you could see them.

We picked out 11! Yes, 11! The sales Associate was very knowledgeable and said they really need to be sold in groups for better results. He suggested 6 or 12. He also suggested some room in the numbers for error, none of which sounds like a good thing.

Payten is just so excited and we can't believe that they came out this early. We aren't quite sure what we will do right now since it's too cold outside. Scott has been very diligent about cleaning out their pen each night while Payten holds all 11...what fathers don't do for their daughters.

We can all certainly see... he's finding out she's just like me!

