

# LIKE WHAT YOU SEE?



## LIST WITH THE MCMICHAEL TEAM! WE OFFER OUR CLIENTS:



### DOUBLE THE EXPOSURE

We list every single property on both the Columbia AND Jeff City Multiple Listing Services – no other team does that!



### TARGETED MARKETING

Once it hits the market, we'll get your home in front of the right audiences through out hyper-local print publications + social media.



### STYLISH HOME STAGING

We have the tips, tricks and – most importantly – inventory to help you increase your home's value...and this service is included!



### PROFESSIONAL PHOTOGRAPHY

We'll make sure the photographs of your home live up to the real thing using our cameras, drones, and editing software!



### AWARD-WINNING SERVICE

It's just us working for just you. We're a team of hardworking agents who will get your HOME SOLD!

# It's Just Us. Helping Just You.

...and we're trying to raise 2 kids too!

It's been a little while since I've written about my kids. I was worried they might think I was sharing too many stories about them, but Gavin told me to write this one. So, I'm back in business with the blessing of my son!

Gavin just finished his sophomore summer, and even though he had been doing work for us he finally got what he considers a "real" job. He actually started a few weeks before summer, because he was so excited about his new job. I have to give a shout out to Capital Machine Company that hired Gavin, because they were incredible to our son. He loved working with them and I believe the feeling was mutual. Scott and I let him manage his first job on his own and we hoped he had learned something from us – some flicker of hope that all of our hard work might actually show. I think every parent has this feeling where you send your kid out into the world with the hopes that the world doesn't throw them right back at you.

After one of his first paychecks, he came home with this very expensive flashlight – his first purchase as a real working mini man, and he thought he had arrived. This light could do it all and he wouldn't put it down. Gavin is very mechanical and I swear he has built every lego out there since age 4. He has always prided himself in knowing just how to fix things or insisting he knows just how to fix things, which there is a fine line between really knowing and being a know-it-all.

Since Gavin was a small child, he's always had to have something in his hands to fidget with. In 1st grade, it was those hard-to-find lego figurines – you know the ones you'd have to buy the entire lego ship to get only 2. He'd sneak those little storm troopers into school in his pockets, he just couldn't leave them behind. Before 1st grade was over, his teacher had his lego people in a growing shoebox collection of her own.

I had to tell you a bit about Gavin so you will have an appreciation for why he just couldn't stop fooling around with this new flashlight. He was so in love with this flashlight he kept showing us everything it could do – you would have thought he was a salesperson for this, I'm sure he could have convinced you to buy one, too. He was so excited about it that he set it next to the hot tub, got in and read the entire directions. Yes, for a flashlight – I didn't even know flashlights came with directions!

Getting ready for work the next day, we all had to be involved in his devastating problem when the flashlight wouldn't turn on. When he got home from work that day, he carried in a new working flashlight. One of the owners was very kind to trade the original flashlight for a new one. We asked Gavin what was wrong with it. Gavin seemed a bit deflated as he said, "It's supposed to be waterproof!" Apparently, he had read how that flashlight



was waterproof and since he was in the hot tub, he put it under water. The part our son did not see was it isn't waterproof when fully retracted to make a linear light.

They graciously gave Gavin a new one as he argued with me that the flashlight SHOULD have been waterproof. I just shook my head and got that strange look clarifying the last statement for the 3rd time, and yes he was clearly telling me it was the fault of the flashlight, well actually the engineers of the flashlight.

Gavin thinks this is where this story is going to end, but I just have to tell the rest of the story from a parent's perspective of just trying to get these kids raised. This summer, Gavin also thought the Roomba was waterproof and submerged it under the faucet to clean it. We couldn't figure out why it quit working – along with not only one, but TWO Bissell Crosswave Cleaners. Scott told him to clean them off and Gavin wanted to do a better job and cleaned them off with the garden house on the back patio.

Gavin will still profusely argue the point how none of these are his fault. Why? And I quote, "Because they ALL SHOULD be waterproof." So Roomba, Bissell...you had better step-it-up too. It's about time you are fully waterproof and ready for any hot tub. Because, that's the way it SHOULD be.